



**Proposition 64 Public  
Health and Safety  
Grant Program  
Bidders' Conference**

**December 10, 2020**

# AGENDA

- ❖ **Introductions**
- ❖ **Overview of the BSCC, the Executive Steering Committee (ESC), and Scoring Panel Processes**
- ❖ **Grant Summary & Instructions**
- ❖ **Applicant Eligibility**
- ❖ **Request for Proposals Review**
- ❖ **Proposal Rating Process**
- ❖ **Proposal Components**
- ❖ **Submittal Review**
- ❖ **Questions**



# INTRODUCTIONS OF STAFF

## The Prop 64 Cohort 2 Team

- ❖ **Helene Zentner, Field Representative**
- ❖ **Aaron Maguire, General Counsel**
- ❖ **Ricardo Goodridge, Deputy Director**
- ❖ **Michelle Killian, Program Analyst**
- ❖ **Ashley Garabaldi, Research Data Specialist**

**[Prop64\\_Grant2@bscc.ca.gov](mailto:Prop64_Grant2@bscc.ca.gov)**

# BSCC



## About the BSCC...

- ❖ Reports directly to the Governor's Office
- ❖ Organized under a Governor appointed Board made up of 13 members
- ❖ Responsibilities include providing statewide leadership, coordination, and technical assistance to promote effective state and local efforts and partnerships in California's adult and juvenile criminal justice system, including providing technical assistance and coordination to local governments related to public safety

# BSCC

## The 5 Divisions of the BSCC

- ❖ **Facilities Standards and Operations (FSO)**
  - Inspections, Regulations, Compliance Monitoring
- ❖ **Standards and Training for Corrections (STC)**
  - Selection, Training and Standards
- ❖ **Corrections Planning & Grant Programs (CPGP)**
  - Criminal and Juvenile Justice Grant Programs
- ❖ **County Facilities Construction (CFC)**
  - Construction Financing for Facilities
- ❖ **Administration, Research and Program Support**
  - Agency Support, Research, IT units

# EXECUTIVE STEERING COMMITTEE

- ❖ BSCC uses ESCs to inform decision-making related to the Board's programs
- ❖ Subject matter experts and stakeholders representing public and private sectors
- ❖ ESC Roster on page 66 of the RFP



# ESC RESPONSIBILITY

## ESC's role in the Prop 64 PH&S Grant RFP Process:

- ❖ Determined what the project should include to support the overall goal
- ❖ Determined what applicants must do to compete effectively for the grant funds
- ❖ Identified the factors that would be used to evaluate the proposals
- ❖ For Cohort 1: Rated the proposals using transparent and fair measurement principles
- ❖ For Cohort 1: Made funding recommendations to the Board

# SCORING PANEL RESPONSIBILITY

The Scoring Panel's role in the Prop 64 PH&S Grant Cohort 2 RFP Process:

- ❖ Rate the proposals using transparent and fair measurement principles
- ❖ Make funding recommendations to the Board

Interested in serving on an ESC or Scoring Panel:

[http://www.bscc.ca.gov/s\\_bsccexecutivesteeringcommittees/](http://www.bscc.ca.gov/s_bsccexecutivesteeringcommittees/)



# QUESTIONS SO FAR?



# PROPOSITION 64 PH&S GRANT

Proposition 64 PH&S Grant Program will provide funds to local governments to assist with law enforcement, fire protection, and other local programs addressing public health and safety associated with the implementation of the

*Control, Regulate and Tax Adult Use of Marijuana Act*

# PROPOSITION 64 PH&S GRANT COHORT 2

Total funding for this RFP is \$51.7 million

- ❖ A single applicant may apply for up to \$1 million
- ❖ Collaborative applicants may apply for up to \$2 million
- ❖ Grant projects will be funded for 3 yrs
- ❖ Letter of Intent due **December 18, 2020**
- ❖ [Prop64\\_Grant2@bscc.ca.gov](mailto:Prop64_Grant2@bscc.ca.gov)

# PROPOSITION 64 PH&S GRANT COHORT 2

## Submittal Instructions:

- ❖ Applicants must submit one (1) signed\* electronic copy of the proposal to the BSCC  
**by 5:00 p.m. on Friday January 29, 2021**
- ❖ A complete proposal package is provided in the Proposal Checklist on page 71 of the RFP
- ❖ Email the proposal package in a single email to: [Prop64\\_Grant2@bscc.ca.gov](mailto:Prop64_Grant2@bscc.ca.gov)

# PROPOSITION 64 PH&S GRANT COHORT 2

## Submittal Instructions:

- ❖ If the BSCC does not receive an email containing the complete proposal package by 5:00 p.m. (PST) on January 29, 2021, the proposal will be disqualified and will not go forward in the rating process

# PROPOSITION 64 PH&S GRANT COHORT 2

## Eligible Applicants:

- ❖ Local government entities that have not banned the commercial cultivation or retail sale of marijuana or marijuana products



# PROPOSITION 64 PH&S GRANT COHORT 2

## Banned the Cultivation

Regulations, ordinances, or amendments to local government charters that prohibit BOTH:

- ❖ Indoor commercial cannabis cultivation
- and*
- ❖ Outdoor commercial cannabis cultivation

within the local government's jurisdiction/authority that is not otherwise preempted by state law.

# PROPOSITION 64 PH&S GRANT COHORT 2

*To Simplify*

## Banned Cultivation

- ALL indoor commercial cultivation
- ALL outdoor commercial cultivation

If both of the above are true, the City and/or County is ineligible for funding



# PROPOSITION 64 PH&S GRANT COHORT 2

## Banned Retail Sale

- ❖ Regulations, ordinances, or amendments to local government charters that prohibit the local establishment or local operation of any or all businesses licensed under Division 10 (commencing with Section 26000) of the Business and Professions Code
- ❖ Businesses must be allowed to have a physical presence (i.e., brick and mortar location) within the local government's jurisdiction/authority

# PROPOSITION 64 PH&S GRANT COHORT 2 *To Simplify*

## Banned Retail Sale

- Prohibiting establishment of business licensed under Division 10 of BPC\*
- Prohibiting operation of businesses licensed under Division 10 of BPC\*

If either is true, the City and/or County is ineligible for funding

*\*Business and Professions Code*

# PROPOSITION 64 PH&S GRANT COHORT 2

*To Simplify*

Retail Sale is not banned if:

- City/County restricts retail sale to specific location in city/county due to zoning
- Licensure for specific retail sales activities do not necessarily result in prohibition of all sales in City/County

# PROPOSITION 64 PH&S GRANT COHORT 2

## *Additionally*

**If a local government allows for cannabis delivery services but does not allow for the establishment or local operation of a physical presence retail business\*, that local government is not eligible for Prop 64 PH&S funding.**



\*i.e., brick and mortal location(s)

# PROPOSITION 64 PH&S GRANT COHORT 2

## Appendix B

- ❖ As part of the complete RFP package, applicants must submit:

### **A Letter of Eligibility**

- ❖ Letter must detail how the applicant meets the eligibility criteria including the dates when the regulations, ordinances, or amendments to local government charters became enacted/effective

# ELIGIBILITY QUESTIONS?



# RFP REVIEW

## Eligible Applicants:

- ❖ Local government entities that have not banned the cultivation or retail sale of marijuana or marijuana products.

## Lead Public Agency (LPA):

- ❖ Governmental agency with local authority of or within that county or city.
  - Coordinate with local government agencies and NGOs (as applicable)
  - Responsible for overseeing/managing all components and activities of the grant program

# PROPOSITION 64 PH&S GRANT

All project components and activities  
must link to the intent of the  
Prop 64 PH&S Initiative



**CALIFORNIA**



**Local impacts due  
to the legalization  
of cannabis in  
California**



# RFP REVIEW

## Project Purpose Areas

- ❖ PPA 1 – Youth Development/Youth Prevention and Intervention
- ❖ PPA 2 – Public Health
- ❖ PPA 3 – Public Safety
- ❖ PPA 4 – Environmental Impacts

PPA 1 is a **mandatory** component and applicants must budget at least 10% of requested funds for this area.

# RFP REVIEW

## PPA 1 – *Mandatory Component*

### Youth Development/Youth Prevention and Intervention

- ❖ Trauma-informed
- ❖ Culturally relevant
- ❖ Developmentally appropriate
- ❖ Community-driven
- ❖ Promising / evidence-based
- ❖ Increase protective factors

# RFP REVIEW

## PPA 2 – Public Health

Activities for protecting the safety and improving the health of communities through:

- ❖ Education
- ❖ Policy/infrastructure making
- ❖ Research for the safety of the community

# RFP REVIEW

## PPA 3 – Public Safety

Activities for the welfare and protection of the general public, including but not limited to:

- ❖ the prevention and protection of the public from dangers affecting safety such as
  - Crimes,
  - Disasters, or
  - Impacts due to the legalization of cannabis

# RFP REVIEW

## PPA 4 – Environmental Impacts

Activities for the prevention of human injury, and promoting well-being by identifying and evaluating environmental resources and hazardous agents by limiting exposures to

- ❖ Hazardous physical, chemical, and biological agents in air, water, soil, food, and
- ❖ Other environmental media or settings that may adversely affect human health

# QUESTIONS?



# RFP REVIEW

## **Grant Requirements [pgs. 8-10]**

- ❖ **Grant Agreement**
- ❖ **Governing Board Resolution\***
- ❖ **Provide evidence of signing authority (e.g., board resolution conferring authority to the signatory)**
- ❖ **Audit Requirement**
- ❖ **Quarterly Progress Reporting**
- ❖ **Grantee Orientation Meeting**

# RFP REVIEW

## Grant Requirements [pgs. 8-10]

- ❖ **Travel**
  - **Government agencies**
  - **CBOs/NGOs (subcontractors)**
  - **Out-of-State Travel**
- ❖ **Debarment, Fraud, Theft, or Embezzlement (Appendix F / pg. 52)**
- ❖ **Criteria for Non-Governmental Organizations (Appendix K / pg.67)**
- ❖ **Monitoring Visits**



# RFP REVIEW

## Full Contract Term\*

- ❖ May 1, 2021 through October 31, 2024

## Grant Service Period Only

### 3-Year Grant Project Cycle

- ❖ May 1, 2021 through April 30, 2024

## Non-Grant Service Period

- ❖ *May 1, 2024 through October 31, 2024*

Solely for the purposes of:

- Finalizing and submitting a required Local Evaluation Report
- Finalizing and submitting a required financial audit.

# RFP REVIEW

Total funding for this RFP is \$51.7 million

Available funds split into 4 categories

- ❖ \$10,357,738 (20%) for small-sized counties\*
- ❖ \$10,357,738 (20%) for medium-sized counties\*
- ❖ \$10,357,738 (20%) for large-sized counties\*
- ❖ \$20,715,476 (40%) highest-rated proposals (not funded above) regardless of size

# RFP REVIEW

## Additional Funding Information

- ❖ Applicants must receive at least **50%** of the total points available (i.e., 100 out of 200 possible points) to be considered for funding
- ❖ No Match Requirement
- ❖ No Supplanting



# RFP REVIEW

## BUDGET SECTION

### ❖ Project Budget Table

- Must cover the entire 3-year grant period (inc. evaluation & audit costs)
- Use whole numbers
- Check calculations
- Grant Funds Requested MUST match amount on Application Form, Section E
- Grant Funds Proposed for PPA 1 MUST total at least 10% of Total Grant Funds Requested

# RFP REVIEW

## BUDGET SECTION

### ❖ Project Budget Narrative

- Must cover the entire 3-year grant period (inc. evaluation & audit activities)
- Use whole numbers
- Grant Funds in each Line Item category MUST match corresponding amounts stated within the Budget Table
- If no dollars are allocated to a Line Item, state “N/A”

# RFP REVIEW

## Project Evaluation Requirements

- ❖ **Local Evaluation Plan**
  - Identify goals and objectives
  - How will effectiveness be assessed?
  - Appendix I - Sample
  
- ❖ **Local Evaluation Report**
  - Was the project successful overall in meeting the goals?
  - Strongly encouraged to use outside evaluator(s)

# RFP REVIEW

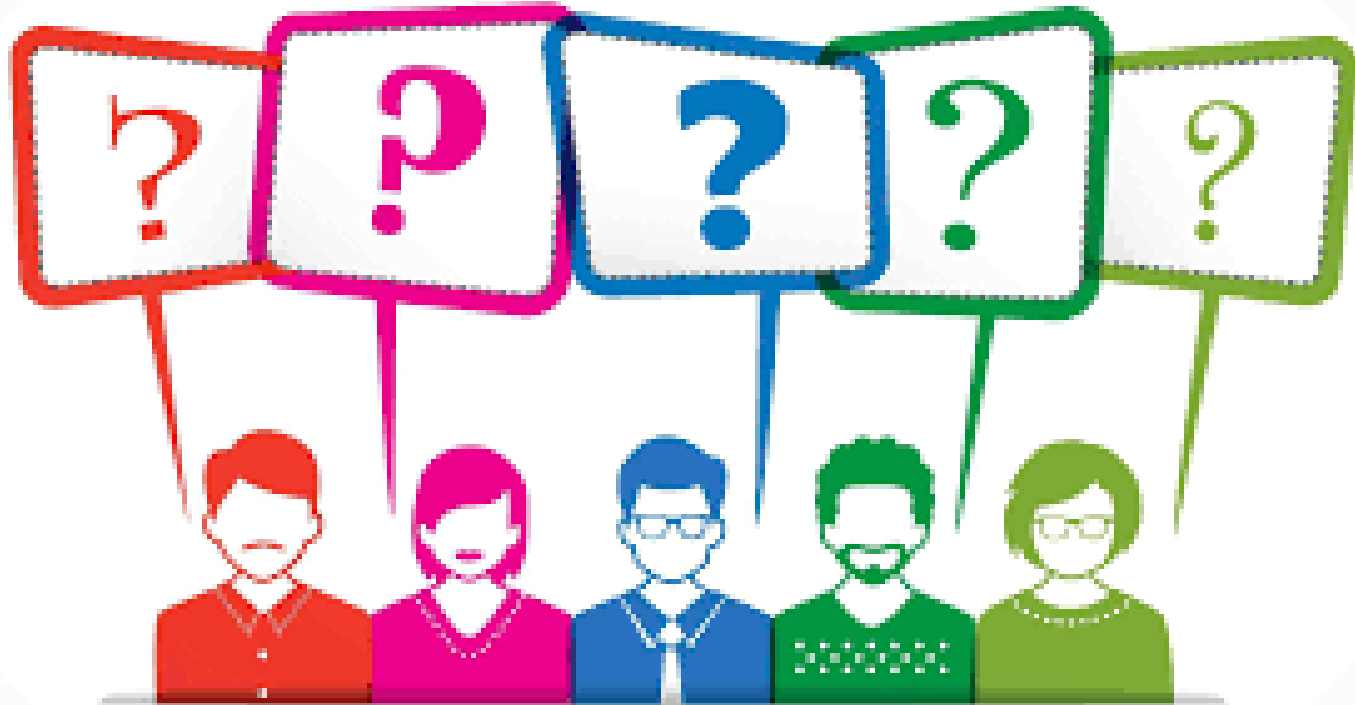


## **DISQUALIFICATIONS** *RFP Pages 15-16*

**Please Read This Section Thoroughly!**

- ✓ **Proposal Package must be complete**
- ✓ **Technical corrections not allowed**
- ✓ **Be familiar with the RFP specifications**
- ✓ **Use the Checklist on page 71**
- ✓ **Disqualified Applications **WILL NOT** be considered for funding**

# QUESTIONS?





# PROPOSAL RATING PROCESS

## Rating Factors and Point Values

|                              | Rating Factors      | Point Range | Percent of Total Value | Weighted Rating Factor Score |
|------------------------------|---------------------|-------------|------------------------|------------------------------|
| 1                            | Project Need        | 0 - 5       | 25%                    | 50                           |
| 2                            | Project Description | 0 - 5       | 50%                    | 100                          |
| 3                            | Project Evaluation  | 0 - 5       | 15%                    | 30                           |
| 4                            | Project Budget      | 0 - 5       | 10%                    | 20                           |
| Maximum Rating Factor Score: |                     |             | 100%                   | 200                          |

- ❖ Raters will score an applicant's response in each of the Rating Factor categories on a scale of 0-5
- ❖ Each rating factor score is then weighted according to the "Percent of Total Value" column

# PROPOSAL RATING PROCESS

Rating Criteria for each Rating Factor is detailed on pages 20-22 of the RFP.

It is **essential** you read through this section carefully as these are the criteria the Scoring Panel will be basing their scores on.

Addressing each element does not in itself merit a higher score; rather it is the **QUALITY** of the response to each component that is evaluated and scored.

# PROPOSAL RATING PROCESS

## Threshold / Minimum Score

- ❖ A proposal must meet a threshold of 50% (or minimum score of 100 total points) to be considered for funding
- ❖ Total points equal the weighted score

## Prop 64 PH&S Grant Scoring Rubric

| Not Responsive<br>0                         | Poor<br>1  | Fair<br>2   | Satisfactory<br>3  | Good<br>4  | Excellent<br>5  |
|---|--|---|--|--|---|
| The response fails to address the criteria. | The response addresses the criteria in a <b>very inadequate</b> way. | The response addresses the criteria in a <b>non-specific or unsatisfactory</b> way. | The response addresses the criteria in an <b>adequate</b> way. | The response addresses the criteria in a <b>substantial</b> way. | The response addresses the criteria in an <b>outstanding</b> way. |

# PROPOSAL COMPONENTS

You **MUST** use the Proposal Package as provided at the end of the RFP Document

***Do Not Include Within the Narrative***

- ✓ Footnotes
- ✓ Tables
- ✓ Graphs
- ✓ Charts
- ✓ Graphics
- ✓ Website links



# PROPOSAL COMPONENTS

- ❖ **Cover Sheet**
- ❖ **Proposal Checklist**
- ❖ **Applicant Information Form**
- ❖ **Proposal Abstract – 1 page only**
- ❖ **Proposal Narrative – 8 page limit**
  - **Project Need (25%)**
  - **Project Description (50%)**
  - **Project Evaluation (15%)**



# PROPOSAL COMPONENTS

- ❖ **Project Work Plan – 2 page limit**
  - **Part of Project Description Rating**

## **BUDGET SECTION: (10%)**

- ❖ **Project Budget Table – 1 page only**
- ❖ **Project Budget Narrative – 4 page limit**



# PROPOSAL COMPONENTS

## Additional RFP Informational Pages

- ❖ Applicants may include a maximum of 2 additional pages for (if applicable):

- Endnotes
- Tables
- Charts
- Graphs
- Graphics



- ❖ Pages must have a 1-inch margin on all sides
- ❖ Information must be cited/referenced in the Proposal Narrative Sections

# PROPOSITION 64 PH&S GRANT

## SUBMITTAL INSTRUCTIONS REVIEW:

- ❖ Applicants must submit one (1) electronic copy of the original signed\* proposal to the BSCC  
**by 5:00 p.m. on January 29, 2021**
- ❖ Email the proposal package in a single email to: [Prop64\\_Grant2@bscc.ca.gov](mailto:Prop64_Grant2@bscc.ca.gov)
- ❖ If the BSCC does not receive an email containing the complete proposal package by 5:00 p.m. (PST) on **January 29, 2021**, the proposal will be disqualified and will not go forward in the rating process



# SUMMARY

- ❖ Submit questions to:  
[Prop64\\_Grant2@bscc.ca.gov](mailto:Prop64_Grant2@bscc.ca.gov)
- ❖ Q&A will be posted on the BSCC website and updated as needed
- ❖ Review the RFP several times to become familiar with all Grant Requirements
- ❖ Review Eligibility Requirements  
(pages 4-5)
- ❖ **Review the Disqualification List (page 15)**
- ❖ Use the Proposal Checklist (page 71)

**ANY OTHER**

**QUESTIONS**

**??????**